



# United States and International Sales, Lease, and Licensing Law: Cases and Problems (Casebook Series)

*Professor Bryan D. Hull*

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Covering domestic and international sales, and the codes and practices that govern them, **United States and International Sales, Lease, and Licensing Law: Cases and Problems** is ideal as a stand-alone text for teachers of standard sales courses as well as for those covering global issues as they relate to sales transactions. The text carefully combines cases and problems so that various teaching methods can be applied - a case analysis pedagogy, a problems approach, or a combination of the two. Clear explanations of the subject matter also ensure that students understand the basic principles before they dive into the problem-based material.

**A comprehensive and solid coverage of timely topics makes this an ideal choice for your course.**

**Features include:**

- background information on **UCC Article 2** and the **CISG**:
  - i. key issues in the order that a lawyer is likely to encounter them in practice
  - ii. Which law is applicable?
  - iii. Has a contract been formed?
  - iv. What are the terms of the contract?
  - v. Has the contract been performed?
  - vi. If not, what are the available remedies for the injured party?
- information on **third parties** involved in the sales transactions and the law governing their obligations
- **contemporary cases**, closely edited to highlight the point under discussion. Includes such cases as *Hill v. Gateway* (contract formation), *Medical Marketing International v. Internazionale Medico Scientifica* (warranties under the CISG and confirmation of an arbitral award), *MCC-Marble Ceramic Center v. Ceramica Nuova D'Agostino* (parol evidence and the CISG), *Zabriskie Chevrolet v. Smith* (contract performance under the UCC), *Delchi Carrier SpA v. Rotorex Corp.C*, *Delchi Carrier SpA v. Rotorex Corp.* (remedies under the CISG), *Chatlos Systems v. National Cash Register* (calculation of damages under the UCC), *Robinson Helicopter Company v. Dana Corporation* (availability of tort remedies), and *Specht v. Netscape Communications Corp.* (contract formation in licensing transaction over the Internet)
- **the revised UCC Article 2** and demonstrates areas where the **amendments, if adopted, will change the law**
- references to both **unrevised and revised UCC Article 1**
- problems referring students to **international collections** of materials on the Internet
- an accompanying, comprehensive **Teacher's Manual** with the author's lecture notes, sample syllabi, instructional flow charts, and exam questions

Please visit the new companion website to learn more about this book.

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