



Real Estate Development: Principles and Process

Mike E. Miles, Richard L. Haney, Gayle Berens

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Real estate development is inherently interdisciplinary and its entrepreneurial nature makes decision-making complex. This textbook provides an understanding of the development process in an eight-stage model of real estate development, including: finance and the effects of the markets; the history of real estate development; the development process, from ideas through planning and analysis to public/private development; contract negotiation, building and environmental issues; and the operation of the finished property.

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